**Popular Resources on Leadership**

* Google Ted Talks on Leadership.
* John Maxwell many books on Leadership
* Power of Layered Leadership by Bob Goshen
* The Serving Leader by Ken Jennings and John Stahl-Wert
* The Art of Possibility by Ben Zander
* Podcasts by Michael Hyatt, EntreLeadership
* Principle- Centered Leadership by Stephen Covey

Suggested Responses when asked, “What do you do?”

Lisa Anderson:

*I have my own business. I work from home. It’s a health and wellness business. Have you ever heard of Shaklee?*

Harper Guerra:

*I help people find natural solutions for their health issues/concerns and I help other people build a business. I partner with a company called Shaklee.*

**Suggested Dialog for Use – Share – Build Closing:**

"So there are three ways you can participate with Shaklee.  Most people choose to Use the products.  Because they are of such high quality, so pure, safe and cost effective.

Many people find that it's natural to Share these products.  Because they work so well and it's easy to talk about them with others.  This is a great way to get your products paid for and even earn a little extra money.  We have a lot of referral partners that love this option.

And some people decide to Build a business.  They have found that Shaklee is a good fit for them and they create large successful organizations by basically teaching others to Use and Share Shaklee products as well as Build their own businesses.  We love it when people join our team and partner with us and this amazing company.  We have so much fun and are really proud of what we represent."